



your reach into new markets and with new consumption models.

Comstor Cloud

With Comstor Cloud, you will have access to a platform integrated into Cisco's InterCloud, with Cisco Powered TPaaS, UCaaS, IaaS & PaaS. We also have channel enablement services that help you adopt these new IT consumption business models.

New geographic markets and cross-border projects

If you are looking to expand your business into new geographic markets, we have the experience in multi-national roll-outs. We have developed this expertise for some of the world's largest carriers and service providers and have a dedicated team and customized system to enable you to successfully compete for and deliver global solutions.

With EDGE

we help you to Engage and Onboard with Cisco, Develop your Cisco business, Grow your business through additional architectures, marketing and services, and Extend your business with new consumption models or geographies.

Cross-Architecture Enablement

Our initiatives enable you to maximize return across your reseller base, allows you to build a strong, long lasting relationship with your customers and protects their Return-on-IT-Investment:

- Deepen install-base engagement
- Upsell opportunities with existing networks into new technologies

Internet of Things

"Connecting the unconnected": a joint transformative and innovative new business around Cisco and ecosystem partners.



About Comstor

Comstor is the Cisco dedicated business unit within the Westcon Group. We work very closely with our operations organisation, but also with our sister company Westcon to provide you with the most comprehensive services, products and support offering.

It is about complementing the skills you already have – supporting you in the areas you need, mentoring you and your team to succeed and empowering you to grasp every opportunity and embrace every challenge. Distribution is just the beginning.

This is Comstor.
This is your EDGE.



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